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**Sent:** Wednesday, March 25, 2020 11:23 AM  
**To:** Jennifer Cawley <[jcawley@talhi.com](mailto:jcawley@talhi.com)>; Philip Reyna <[Philip.Reyna@tdi.texas.gov](mailto:Philip.Reyna@tdi.texas.gov)>  
**Cc:** Nancy Clark <[Nancy.Clark@tdi.texas.gov](mailto:Nancy.Clark@tdi.texas.gov)>  
**Subject:** RE: Temporary License Training Question

Good morning Jennifer,

Your analysis is right on. We were simply trying to convey they the requirement for 10 hours of classroom could be satisfied with classroom equivalent or webinar instruction since most organizations are remote working.

The coursework does not need TDI approval and would have to be filed with the department only if the department determined there is abuse of the temporary appointment powers has occurred. I've provided the statutory reference on this piece below.

TIC Chapter 4001

d) If the department determines under Section 4001.159 that an abuse of temporary appointment powers has occurred, the department may require the affected agent, insurer, or health maintenance organization to:

- (1) file with the department a description of the agent's, insurer's, or health maintenance organization's training program; and
- (2) obtain the approval of the department before continuing to use the training program.

Sincerely,

*Chris Herrick*

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**From:** Jennifer Cawley <[jcawley@talhi.com](mailto:jcawley@talhi.com)>  
**Sent:** Wednesday, March 25, 2020 10:44 AM  
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**Subject:** Temporary License Training Question

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Good morning Chris and Phil,

I've had a question regarding training come up from a few members. The statute 4001.160 does not mention that the 40 hours of training must be approved by the department, though it does give guidelines for what the training should include in 4001.160(c).

Bulletin #B-0008-20 states in part:

"The requirement that temporary agent licensees obtain training in a classroom setting is waived. Instead, applicants seeking a temporary license **may take approved webinars and courses** listed as "classroom equivalent" to satisfy the 10 hours of classroom training."

As you know, many companies offer their own pre-licensing training, and in this instance would like to use this training to satisfy the 40 hour requirement in 4001.160, but it is not "approved" by the Department. Am I correct in my analysis that the language in the bulletin is a suggestion of how the 10 hours may be satisfied, but that the 10 hours does not necessarily have to be "approved" by TDI?

Happy to discuss further,  
Jennifer

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